



RAE Systems Certified Sales Professional Seminars

For RAE Systems Authorized Distributors only, these carefully designed 2-day seminars focus on selling and demonstrating RAE Systems products. Choose from a selection of classes designed to build knowledge, confidence and sales.

By participating, attendees can achieve RAE Systems Sales Professional Certification which identifies them as value-adding professionals delivering measurable expertise to the customers they serve and the organizations that employ them.

Participation is subject to approval by the appropriate RAE Systems Regional Sales Representative.

Agenda Day One

8:30 a.m. - 8:45a.m.	RAE Systems Corporate Overview
8:45 a.m. - 9:30 a.m.	ToxiRAE 3 and AutoRAE Lite
9:30 a.m. - 10:15 a.m.	QRAE II (Pumped & Diffusion) and AutoRAE Lite
10:15 a.m. - 11:15 a.m.	Overview of Single- and Multi-Gas Products and Markets
11:15 a.m. - 12:15 p.m.	Lunch
12:15 p.m. - 1:30 p.m.	Overview of PIDs and the PID Markets
1:30 p.m. - 2:30 p.m.	MiniRAE 3000, ppbRAE 3000 and UltraRAE 3000
2:30 p.m. - 2:45 p.m.	MiniRAE Lite
3:00 p.m. - 4:00 p.m.	Introduction to Radiation
4:00 p.m. - 5:00 p.m.	GammaRAE II and NeutronRAE

Agenda Day Two

8:30 a.m. - 9:30a.m.	Introduction to the AreaRAE Platform
9:30 a.m. - 10:30 a.m.	AreaRAE Operation
10:30 a.m. - 11:30 a.m.	PlumeRAE – Real-time measurement
11:30 a.m. - 12:30 p.m.	ProRAE Remote 3.0
12:30 p.m. - 1:30 p.m.	Lunch
1:30 p.m. - 2:00 p.m.	RAELink 3
2:00 p.m. - 4:00 p.m.	Hands-on Wireless Field Exercises